

EXPORT SPECIALIST – WESTERN EUROPE & CANADA

# Area Sales & Solution Manager

At VengSystem, we are currently surfing on a wave of activity – at home in Denmark and abroad. We are therefore seeking to expand our organisation.

Are you driven by developing markets and dealers? If you are an innovative salesperson with international experience, preferably combined with a strong network in European pig production, you are probably the person we seek to hire as our new Area Sales Manager.

## Responsibilities & tasks

You will be joining a strong sales team that lives and breathes to deliver VengSystem's full growth potential. Following a comprehensive onboarding programme that will introduce you to the company and our product portfolio – during which you can choose either to work from home or knuckle down with us at our offices at Nautrup, near Skive in Denmark – you will assume sole responsibility for developing selected markets in Western Europe and establishing and maintaining a strong dealer network in Canada. The Area Sales Manager reports to the Sales Manager.

## Do you have the expertise?

### We have challenges for you!

We expect that you have solid technical insight and are capable of negotiating in English. If you

can get by in Spanish or German too, these are strong cards in your hand.

You are a result-oriented person who has mastered the art of working solo while also functioning as a team player. Moreover, we expect that you have a natural flair for forming close and lasting relationships with dealers and customers.

## We offer

You will find that VengSystem is an attractive growing company that has every intention to achieve great things. We are a flat organisation and communicate in an informal tone. We have an international mindset and we offer our employees ample opportunities to grow professionally and as human beings. You will be given free rein to decide on your own work tasks and time. Moreover, we offer an attractive package of staff benefits.

If you have any questions about this position, please call CEO **Rune Riishøj** on **+45 22 84 83 65**. Send your application in writing to **rr@vengsystem.dk**. Applications will be processed successively, i.e. on receipt.

**VengSystem A/S** is an internationally recognized manufacturer of intelligent ventilation and microclimate solutions for modern barns and livestock. We are based in Nautrup north of Skive in Denmark, from where activities are coordinated through a professional service and dealer network. We develop user-friendly controls based on bus technology, which allows servicing and problem solving online. We focus on green farming and reduction of emissions from agriculture. We offer our employees a good working environment with strong development opportunities.

